

COMFORT SOLUTIONS FOR A BETTER LIFESTYLE

AMBIENCE AIR

AIRCONDITIONING



For that *comfortable feeling* all year round.



About Ambience Air

Ambience Air was founded in 2003 for the purpose to provide outstanding customer service, innovative solutions and exceptional product quality.

Now, as Perth's leading residential and light commercial air-conditioning company, we are one of WA's largest supplier of Panasonic, Fujitsu and Samsung reverse cycle airconditioning products and Breezair, Braemar and Coolair evaporative cooling equipment and Advantage Air components — even leading with some of these products Australia wide. We are also suppliers of Daikin, LG and Braemar reverse cycle products, Jarrahdale Wood Heaters, Rinnia Gas heaters, Archer Gas Log fires and Braemar ducted gas heaters.

Highly decorated with industry awards since our year of inception, including multiple Dealer of the Year awards from Panasonic, Fujitsu, Samsung, Breezair, Braemar, Coolair and Advantage Air, Ambience Air has firmly cemented its position as a market leader in heating and cooling solutions for the home and office.

In order to provide a high standard of service and accessibility to our customers, Ambience Air operates from multiple showroom locations across Perth with each showroom managed and operated by experienced air-conditioning specialists who are local to the area.

All design engineering, installation scheduling, on-site supervision, warehousing, after sales customer care support and warranty concerns are managed from our head office in Bibra Lake. This ensures that every comfort solution is subject to the same rigorous procedures, meaning Ambience Air can guarantee the highest standards are met on time every time, from start to finish, along with customer care support for ever after.

Suiting customer's needs for comfort is what we do best. Our friendly sales team is amongst the most experienced in the industry, providing a free, no-obligation, in-house or in office measure and quote service to all our customers.

Delivering *comfort solutions* and *award-winning service* to West Australian's since 2003.

Every system is individually designed to suit lifestyle and the air-conditioning application, with sales consultants trained to listen to our customer's needs, assess each application, offering advice and innovative solutions. Our expertise in project consultation, design, manufacture and installation of specialised systems means our experienced Design & Construction team can provide solutions for residential homes to light commercial projects and office warehouse buildings. There is no job too big or small. With our vast range of products available to us we have a system to suit everyone's comfort needs.

We can install or refit evaporative air-conditioning and ducted reverse cycle air-conditioning to existing buildings as well as projects under construction. We also provide additional consultancy services at no extra charge for double-storey installations. We work with many builders, providing duct sizing and layout drawings as well as detailed work schedules with electrical and penetration information ensuring an easy process throughout with an efficient system delivering perfect comfort for our valued builders, project partners and end user customers.

Ambience Air has been delivering comfort solutions and award-winning service to West Australian's since 2003. As we move into the future, our dedicated and friendly team and comfort experts look forward to providing that same great service for many years to come.



We couldn't be prouder
of our *Company Awards*



Fujitsu



Fujitsu Authorised Dealer Award 2016-2017
WA Outstanding Sales Award 2015-2016
WA Dealer of the Year 2014-2015
WA Outstanding Sales Award 2011-2012
WA Dealer of the Year 2011-2012
National Dealer of the Year 2011-2012
WA Outstanding Sales Award 2010-2011
WA Outstanding Sales Award 2007-2008
WA Outstanding Sales Award 2006-2007

Panasonic



\$9 Million Plus National Dealer Award 2016-2017
\$8 Million Plus National Dealer Award 2015-2016
\$7 Million Plus National Dealer Award 2014-2015
\$5 Million Plus National Dealer Award 2013-2014
\$3 Million Plus National Dealer Award 2012-2013
WA State Dealer of the Year 2010-2011
WA State Dealer of the Year 2009-2010
WA State Dealer of the Year 2008-2009
WA State Dealer of the Year 2007-2008
WA State Dealer of the Year 2005-2006
WA State Dealer of the Year 2004-2005
WA State Dealer of the Year 2003-2004

Seeley International



Seeley | Breezair | Braemar | Coolair

WA Largest Sales Growth Award 2017-2018
Climate Masters Dealer Award 2017-2018
Climate Masters Dealer Award 2016-2017
Climate Masters Dealer Award 2015-2016
Climate Masters Dealer Award 2014-2015
Climate Masters Dealer Award 2013-2014
WA Dealer of the Year 2012-2013
WA Dealer of the Year 2011-2012
WA Dealer of the Year 2010-2011
WA Dealer of the Year 2009-2010
WA Dealer of the Year 2008-2009
WA Dealer of the Year 2007-2008
WA Braemar Rising Star Award 2006-2007
WA Dealer of the Year & Rising Star Award 2004-2005
Australian Dealership Development Award 2003-2004

Advantage Air



Premier Dealer Award 2017-2018
Premier Dealer Award 2016-2017
Premier Dealer Award 2015-2016
Premier Dealer Award 2014-2015
Premier Dealer Award 2013-2014
Premier Dealer Award 2012-2013
National Dealer of the Year 2011-2012
Australian Dealer of the Year 2011-2012
Australian Dealer of the Year 2010-2011
Australian Dealer of the Year 2009-2010
Australian Dealer of the Year 2008-2009
Australian Dealer of the Year 2007-2008
Australian Dealer of the Year 2005-2006
Premier Dealer of the Year 2004-2005

Samsung



Specialist Dealer Award 2017-2018
Specialist Dealer Award 2016-2017
Specialist Dealer Award 2015-2016
Specialist Dealer Award 2014-2015
Specialist Dealer Award 2013-2014
Specialist Dealer Award 2012-2013
Specialist Dealer Award 2011-2012

Jarrahdale



Wood Fire Dealer Award 2017-2018
Wood Fire Dealer Award 2016-2017
Wood Fire Dealer Award 2015-2016
Wood Fire Dealer Award 2014-2015
Wood Fire Dealer Award 2013-2014

Airwell



WA State Dealer of the Year 2010 - 2011
WA State Dealer of the Year 2009 - 2010
WA State Dealer of the Year 2008 - 2009
WA State Dealer of the Year 2007 - 2008
WA State Dealer of the Year 2006 - 2007
Australasian Dealer of the Year 2005 - 2006
Gold Dealer Award 2005 - 2006
WA Dealer of the Year 2005 - 2006
Special Recognition Award 2004 - 2005
WA State Dealer of the Year 2004 - 2005

What our customers have to say about us

At Ambience Air, we pride ourselves on delivering the best products and services along with achieving the highest possible standard of excellence. Since 2003, we have been growing a vast portfolio of happy customers who are enjoying comfort all year round, thanks to the friendly and professional team at Ambience Air.

“The entire process was very well organised”

We would like to express our extreme satisfaction for all the hard work put forth by yourself, Rebecca, Barry and his team during the Reverse Cycle Air Conditioning project for our family home. The process was very well organised and went very smoothly, and I really appreciate the extra consideration given to my family to hasten the installation. Thank you, also, for helping us to complete this project within budget. I know that your firm contributed much to enable this project to be completed within budget.

We are most grateful and really enjoyed working with the professional team at Ambience Air. Rest assured that we will definitely use Ambience Air for any future projects we may plan, and would personally recommend your company to anyone that requires Air Conditioning. **THE PANICKER FAMILY**

“Always on time”

Excellent service by all concerned and always on time for appointments etc. We also appreciated phone calls when trades etc were concerned. Thank you. - **GERALD VAN VLIET**

“A service that was hassle free”

Hi Mike, I am sending this email to give you some feedback on the installation of my air conditioning. To tell you the truth I was not looking forward to three different trades working in my house but I could not have asked for anything better, these men were very professional about their job. First of all the installation guys they were very friendly and tidy, they were just about finished and the plumber turned up. 5 mins later the electrician came and all of these guys cleaned up after themselves (very rare). 3 hrs later they had left so thank you for providing a service that was hassle free. The unit itself looks great on the roof, best in the street, I look at other units and they look untidy, pipes showing but mine is flawless. Thank you. Happy customer. - **DAWN BURNS**

“A very professional job well done”

Once again, I would like to congratulate Ambience Air on a very professional job well done, from Merv's visit to our home to discuss the system, to the telephone receptionists, the installers (who were particularly considerate and competent) and your service department. Also, I particularly enjoyed the way my phone calls were answered – quite original! Your company will be mentioned in my conversations with friends and family. - **JANICE BOWRA**

“The whole team were amazing”

Hi Mike, I can't thank you enough for all of your help. Its taken us a while!!!! But we finally got there. The whole team were amazing, arrived on time and were really lovely and respectful. I can see why your company has such a good name for itself, your staff and sub contractors are an asset to you. They spoke very highly of Ambience and their work manner spoke volumes. Really appreciate everything. Kind Regards Tina from Joondalup. - **TINA**

“So glad we went with your company”

Thank you and we are so glad we went with your company. Every step of the process went so smoothly and fantastic customer service all round, from initial quote, admin, delivery and installation. We are very impressed with your company and the system installed. Will highly recommend your to friends and family. - **KIM & CHRIS TWEEDIE**

“Professional and not pushy”

We were very happy with the sales consultant David. We were getting 3 quotes but cancelled the other 2 after we met with him. He was very informative, professional and not pushy – 3 prerequisites I find very important. Thank you David. - **LINDA & ROBERT PIERI**

“Outstanding”

Kurt and I just wanted to send you and the team at Ambience a huge THANK YOU for your excellent customer service, quality product and wonderfully efficient installation. As a customer service manager I have high expectations of my vendors and staff and in today's market it is rare that I get to experience service that goes above and beyond the bare minimum. Having said that, yourself, Kathy, Josh and the other boys that were here today have been outstanding. Always professional, helpful and efficient. - **SHARON & KURT GREEVE**

“The way businesses used to run”

What more can I say – Clint and Brian were GREAT. Their manner was like all the others, polite, kind, considerate and re-assuring, plus SUPER workers! In 1 1/2 hours everything was installed and working.... What a great firm, what quiet achievers PLUS 5 year warranty! In our 80's we applaud you – it is the way businesses used to run. Thanks again. - **LYN & FRANK SIMS**



10 great reasons to choose *Ambience Air*

Over 45,000 satisfied customers have enjoyed a comfortable lifestyle, thanks to Ambience Air.

A Brand You Can Trust

We are a well established, proudly WA owned business that is customer focused and entertains only the top brands.

Quality Assurance

Customer satisfaction is guaranteed using quality assured products. With our after sales customer care department we can offer you peace of mind and comfort for years to come.

Your Local Experts

Our friendly and experienced local team members represent their community. Our show rooms have full working systems on display and are conveniently located across the greater Perth metropolitan area.

Industry Acclaimed

We have been awarded Gold and Platinum Dealer on numerous occasions for outstanding sales and customer service since 2003 and we are proud to have serviced over 45,000 customers who refer us to their friends and family.

Friendly, Efficient Service

Either visit one of our conveniently located showrooms with your home /office plans, or call our experienced and friendly sales consultants in your local area for a no-obligation in-home appraisal on time, every time.

Custom Engineering

In-house ducted design engineers design every individual design application, guaranteeing optimum performance and efficiency. Setting correct static pressures and air quantity duct sizing for complete comfort control.

Absolute Professionals

From your first contact you will be dealing with absolute professionals who are dedicated to helping you achieve the right outcome. Our installations are strictly supervised with quality procedures adhered to by dedicated site, installation and construction supervisors, ensuring your comfort solution works to its full and most efficient potential every time. Guaranteed.

Specialist Project Managers

Specialist Projects Managers engineer individual residential applications and light commercial solutions with the support of an installation and construction management team of highly skilled experts in this field. With this in house support network we can ensure progress timeframes are met and on site installation procedures are strictly adhered to.

Convenient Finance Options

We offer affordable finance solutions to suit our customers' needs with finance packages ranging from 6 months and up to 60 months interest free finance*. Why Wait? Own Yours Now as we make it easy to get approved by helping you through the quick and easy sign up process.

*Terms & Conditions apply. See instore for details.

Excellent Value, Top Quality

We provide excellent added value for your investment by only entertaining the top brands and technologically advanced quality components to ensure your new comfort solution is energy efficient and delivers perfect comfort to you for a better lifestyle.

Visit our finance page at ambienceair.com.au and get pre-approved finance in less than 15 minutes.

Ambience Air *Locations*

Book an in-store consultation, or visit a store near you to see full working displays.

OPENING HOURS 9am-5pm Monday to Friday
9am-12pm Saturday

BIBRA LAKE - Head Office

53 Discovery Drive
Bibra Lake WA 6163
P (08) 9434 7600
Mail: bibrallakes@ambienceair.com.au

WILLETTON

Distribution Centre
Unit 4, 4 Whyalla Street
Willetton WA 6155
P (08) 9354 9551
Email: willetton@ambienceair.com.au

ROCKINGHAM

Rockingham Commercial Centre
2A Livingston Road
Rockingham WA 6168
P (08) 9528 7622
Email: rockingham@ambienceair.com.au

MANDURAH

Unit 2, 315 Pinjarra Road
Mandurah WA 6210
P (08) 9581 3000
Email: mandurah@ambienceair.com.au

MIDLAND

Unit 2, 48 Farrall Road
Midvale WA 6056
P (08) 9274 1616
Email: midland@ambienceair.com.au

JOONDALUP

Unit 2, 9 Wise Street
Joondalup WA 6027
P (08) 9301 5457
Email: joondalup@ambienceair.com.au

CLARKSON

NEW SHOWROOM OPENING SOON
Visit our Joondalup store.
P (08) 9406 8555
Email: clarkson@ambienceair.com.au

OSBORNE PARK

NEW SHOWROOM OPENING SOON
With a local sales consultant and installation team, we can come to you.
P (08) 9245 8300
Email: osbornepark@ambienceair.com.au

GOSNELLS

NEW SHOWROOM OPENING SOON
With a local sales consultant and installation team, we can come to you.
P (08) 9398 8841
Email: gosnells@ambienceair.com.au

● Clarkson

● Joondalup

● Osborne Park

● Midland

● Willetton

● Gosnells

● Bibra Lake

● Rockingham

● Mandurah