

**Panasonic**

COMFORT SOLUTIONS FOR A BETTER LIFESTYLE  
**AMBIENCE AIR**  
AIRCONDITIONING

AMBIENCE AIR & PANASONIC  
DELIVERING QUALITY AIR FOR LIFE SINCE 2003



QUALITY AIR FOR LIFE

# ABOUT AMBIENCE AIR

Ambience Air was founded in 2003 to offer West Australians innovative air conditioning solutions, exceptional product quality and class-leading customer service. Now, as Perth's leading residential and light commercial air-conditioning company, we are one of WA's largest suppliers of Panasonic reverse cycle air conditioning systems.

## AWARD-WINNING PERFORMANCE

Highly decorated with Panasonic Dealer awards since our year of inception, Ambience Air has firmly cemented its position as a market leader in Panasonic heating and cooling solutions for the home and office.

## LOCATIONS THROUGHOUT WA

In order to provide the highest standard of service and accessibility to our customers, Ambience Air operates from multiple showroom locations across Perth with each showroom managed and operated by experienced air-conditioning specialists who are local to the area.

## THE RIGHT SOLUTION AT THE RIGHT PRICE

Every Panasonic system is individually designed to suit your lifestyle and the air-conditioning application, with friendly sales consultants trained to listen to your needs and offer advice and innovative solutions. Combine this with Ambience Air's significant buying power and we can offer you the best value air conditioning in WA.

## CENTRALISED OPERATIONS FOR BETTER SERVICE

All design engineering, installation scheduling and on-site supervision is managed from our head office in Bibra Lake. This ensures that every Panasonic comfort solution is subject to the same rigorous procedures, meaning Ambience Air can guarantee the highest standards are met, on time - every time, from start to finish.

## OUTSTANDING CUSTOMER SUPPORT

Ambience Air prides itself on our post-sale care. Our customer service team is amongst the most experienced in the industry offering both advice and efficient maintenance support when you need it most.



Over 50,000 satisfied customers have enjoyed a comfortable lifestyle, thanks to Ambience Air.



# WHY PANASONIC



Panasonic leads the way in providing the ultimate comfort solution for your home or office. Our products are all designed with energy efficiency front of mind, whilst also offering unparalleled performance and reliability. With a large array of flexible and innovative products, we can provide a solution for any application.

## AIR CONDITIONING EXPERTISE

Since the introduction of our first window-type air conditioning in 1958, Panasonic Air Conditioning has grown to become a globally recognised and celebrated brand, delivering unmatched quality and reliability.

## TOTAL AIR SOLUTIONS

With over 300 products, Panasonic has a product or solution for every application. From residential applications to large scale commercial, we endeavour to provide fully customisable total air solutions for any and all applications.

## QUALITY & RELIABILITY

Panasonic air conditioners are manufactured to ensure years of reliable comfort. With a 5 year warranty encompassing both residential and commercial applications, you can rest easy with Panasonic.

## CONNECTIVITY

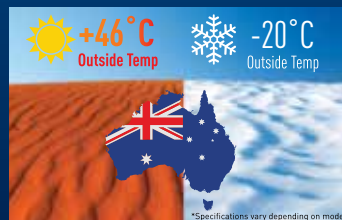
Panasonic provides wired and wireless control solutions to satisfy all residential and commercial needs. Our range of controllers demonstrate flexibility in application, providing you with a comprehensive solution to any system need.

## Inhibit Bacteria & Viruses

nanoe™X envelops and inhibits the activity of airborne and adhered Bacteria & Viruses.



### Built for the harsh Aussie Environment



### Class-leading Energy Saving



### Superior Technology makes Superior Systems



### Peace of Mind Reliability



# DELIVERING COMFORT SOLUTIONS AND **AWARD-WINNING** SERVICE SINCE 2003.

- \$11 Million Plus National Dealer Award 2018 - 2019
- \$10 Million Plus National Dealer Award 2017 - 2018
- \$9 Million Plus National Dealer Award 2016 - 2017
- \$8 Million Plus National Dealer Award 2015-2016
- \$7 Million Plus National Dealer Award 2014-2015
- \$5 Million Plus National Dealer Award 2013-2014
- \$3 Million Plus National Dealer Award 2012-2013
- WA State Dealer of the Year 2010-2011
- WA State Dealer of the Year 2009-2010
- WA State Dealer of the Year 2008-2009
- WA State Dealer of the Year 2007-2008
- WA State Dealer of the Year 2005-2006
- WA State Dealer of the Year 2004-2005
- WA State Dealer of the Year 2003-2004





# WHAT OUR CUSTOMERS SAY



## “Saved me from a costly bad choice

*Professionalism and product knowledge saved me from a costly bad choice of units. Dave and partner, Darren and Brad. Pleasure to have them do the work. Everything was left clean and tidy. Many thanks*

**RICHARD NILSSON**

## “A very professional job well done”

*Once again, I would like to congratulate Ambience Air on a very professional job well done, from Merv's visit to our home to discuss the system, to the telephone receptionists, the installers (who were particularly considerate and competent) and your service department. Also, I particularly enjoyed the way my phone calls were answered – quite original! Your company will be mentioned in my conversations with friends and family.*

**JANICE BOWRA**

## “Outstanding”

*Kurt and I just wanted to send you and the team at Ambience a huge THANK YOU for your excellent customer service, quality product and wonderfully efficient installation.*

*As a customer service manager I have high expectations of my vendors and staff and in today's market it is rare that I get to experience service that goes above and beyond the bare minimum. Having said that, yourself, Kathy, Josh and the other boys that were here today have been outstanding. Always professional, helpful and efficient.*

**SHARON & KURT GREEVE**

## “So glad we went with your company”

*Thank you and we are so glad we went with your company. Every step of the process went so smoothly and fantastic customer service all round, from initial quote, admin, delivery and installation. We are very impressed with your company and the system installed. Will highly recommend you to friends and family.*

**KIM & CHRIS TWEEDIE**

★★★★★ **Google Reviews**



# AMBIENCE AIR LOCATIONS

Book an in-store consultation, or visit a store near you to see full working displays.

Opening Hours 9am-5pm Monday to Friday  
9am-12pm Saturday

## BIBRA LAKE - HEAD OFFICE

53 Discovery Drive  
Bibra Lake WA 6163  
P (08) 9434 7600  
Email: [bibralakes@ambienceair.com.au](mailto:bibralakes@ambienceair.com.au)

## WILLETTON

Distribution Centre  
Unit 4, 4 Whyalla Street  
Willetton WA 6155  
P (08) 9354 9551  
Email: [willetton@ambienceair.com.au](mailto:willetton@ambienceair.com.au)

## MANDURAH

Unit 2, 315 Pinjarra Road  
Mandurah WA 6210  
P (08) 9581 3000  
Email: [mandurah@ambienceair.com.au](mailto:mandurah@ambienceair.com.au)

## MIDLAND

Unit 2, 48 Farrall Road  
Midvale WA 6056  
P (08) 9274 1616  
Email: [midland@ambienceair.com.au](mailto:midland@ambienceair.com.au)

## JOONDALUP

Unit 2/9 Wise Street  
Joondalup WA 6027  
P (08) 9301 5457  
Email: [joondalup@ambienceair.com.au](mailto:joondalup@ambienceair.com.au)

## CLARKSON

NEW SHOWROOM OPENING SOON  
Visit our Joondalup store  
P (08) 9406 8555  
Email: [clarkson@ambienceair.com.au](mailto:clarkson@ambienceair.com.au)

## OSBORNE PARK

NEW SHOWROOM OPENING SOON  
With a local sales consultant and installation team, we can come to you.  
P (08) 9245 8300  
Email: [osbornepark@ambienceair.com.au](mailto:osbornepark@ambienceair.com.au)

## GOSNELLS

NEW SHOWROOM OPENING SOON  
With a local sales consultant and installation team, we can come to you.  
P (08) 9398 8841  
Email: [gosnells@ambienceair.com.au](mailto:gosnells@ambienceair.com.au)

## ROCKINGHAM

NEW SHOWROOM OPENING SOON  
With a local sales consultant and installation team, we can come to you.  
P (08) 9528 7622  
Email: [rockingham@ambienceair.com.au](mailto:rockingham@ambienceair.com.au)

● CLARKSON

● JOONDALUP

● OSBORNE PARK

● MIDLAND

● WILLETTON

● BIBRA LAKE

● GOSNELLS

● ROCKINGHAM

● MANDURAH